



JL Excavators (Pty) Ltd

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PRETORIA

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**Survival Tyre Sealant
Silverton
Pretoria**

Dear Sally,

Here is a report on our experiences using Survival in our TLB tyres and truck tyres.

We have been using your product for more than a year now and although we began with much scepticism and we are really happy with the remarkable cost saving we have achieved.

In the past year we have seen the following benefits;

- ◆ A 90% reduction in the number of punctures on the TLB fleet
- ◆ A far greater percentage of tyres running out their full life without being repaired at all
- ◆ We no longer have to use tubes providing another cost saving benefit
- ◆ The down time associated with a puncture costing the Company an average of R450,00 in lost income alone per puncture
- ◆ A measurable reduction in fuel costs with our service vehicles being called out far less often to repair punctured tyres

Considering the conditions on the dump sites on which our machines operate and areas which we clean up we do not believe there is any alternative other than to use Survival Tyre Sealant.

Thank you for your commitment to us as a Company and the service levels which you always deliver on.

Yours faithfully

Pierre Diedericks